

Notes to Consolidated Financial Statements

Orient Corporation and Subsidiaries

1. Basis of Presentation

(1) Accounting Principles and Presentation

Orient Corporation (the "Company") and its domestic subsidiaries maintain their books of account in conformity with the financial accounting standards of Japan, and its foreign subsidiaries maintain their books of account in conformity with those of their countries of domicile.

The accompanying consolidated financial statements of the Company and its consolidated subsidiaries and associates (the "Companies") are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards (IFRS), and are compiled from the consolidated financial statements prepared by the Companies as required by the Financial Instruments and Exchange Act of Japan.

As permitted, amounts of less than one million yen have been omitted. As a result, the totals shown in yen do not necessarily agree with the sum of the individual amounts.

The U.S. dollar amounts shown in the accompanying consolidated financial statements and notes thereto were translated from the presented Japanese yen amounts into U.S. dollar amounts at the rate of ¥112.69 = U.S. \$1, the rate of exchange prevailing at March 31, 2016, and were then rounded down to the nearest thousand. As a result, the totals shown in U.S. dollars do not necessarily agree with the sum of the individual amounts. This translation of Japanese yen amounts into U.S. dollar amounts is included solely for convenience of readers outside Japan. Such translation is not intended to imply that Japanese yen have been or could be readily converted, realized or settled in U.S. dollars at that or any other rate.

Certain comparative figures in the prior year's consolidated financial statements have been reclassified to conform to the current year's presentation.

(2) Scope of Consolidation

The Company had 14 and 12 subsidiaries ("controlled companies," the decision-making body of the entity is controlled) at March 31, 2016 and 2015, respectively. The consolidated financial statements include the accounts of the Company and all subsidiaries. The major consolidated subsidiaries are listed below:

| | At March 31, 2016 | |
|---|--|---|
| | Equity ownership percentage, including indirect ownership | Capital stock (Millions of yen/baht) |
| CAL Credit Guarantee Co., Ltd. | 100.0 | ¥ 50 |
| Orico Auto Leasing (Thailand) Ltd. | 100.0 | ฿ 277 |
| Orico Business & Communications Co., Ltd. | 100.0 | ¥ 100 |
| Ohtori Corporation | 100.0 | ¥ 5,064 |
| Japan Collection Service Co., Ltd. | 100.0 | ¥ 700 |
| ORIFA Servicer Corporation | 100.0 | ¥ 500 |

(3) Consolidation and Elimination

For the purposes of preparing the consolidated financial statements, all significant intercompany transactions, account balances and unrealized profits among the Companies have been eliminated, and the portion thereof attributable to non-controlling interests is charged to non-controlling interests. All consolidated subsidiaries have the same fiscal year-end date as that for the consolidation.

The cost of investments in the common stock of consolidated subsidiaries is eliminated with the underlying equity in net assets of such subsidiaries. The material differences between the cost of investments and the amount of underlying equity in net assets of such subsidiaries are deferred and amortized within 20 years on a straight-line basis. If the difference is not material, it is directly charged or credited to profit for the year.

(4) Investments in Associates

The Company had 4 associates ("influenced companies," financial and operating or business decision making of the entity that is not a subsidiary can be influenced to a material degree) at March 31, 2016 (3 associates in 2015).

All associates are accounted for by the equity method, under which the Company's equity in profit of these associates is included in consolidated profit for the years ended March 31, 2016 and 2015.

All associates accounted for by the equity method have the same fiscal year-end date as that for the consolidation.

2. Summary of Significant Accounting Policies

(1) Recognition of Consumer Finance Service Revenue

(a) Consumer credit service

Customers purchasing goods from retailers with whom the Companies have sales finance arrangements (the "member merchants") can use installment payments.

Commissions from customers for installment payments are recognized by the "sum-of-the-month-digits" basis over the relevant contract terms as the monthly installments become due under the contracts.

Commissions from member merchants for installment payments are recognized by the "in-a-lump-sum" basis on which commissions from member merchants are recognized as earned at the time installment contracts with member merchants are executed.

(b) Credit card shopping service

The basis of recognizing commission income is almost the same as (a) for consumer credit.

(c) Direct cash loan service

The Companies make direct cash loans to individual customers, which are to be repaid in installments. Commissions on such cash loans are recognized as earned on an interest-bearing basis as monthly payments become due. Card cashing is included in the direct cash loan service, and the commissions are accounted for on the same basis as those on direct cash loans.

(d) Guarantee and loan agent service

The Companies recognize guarantee fees on loans after deducting estimated amount of guarantee fee refunds.

(2) Unearned Finance Income

As described in (1) above, finance income (commissions from customers) except for guarantee and loan agent service is recognized as earned when the monthly installments become due. To achieve this, the commissions recorded as earned in their entirety at the inception of the contracts are adjusted at the balance sheet date, by setting up an unearned finance income account for the unearned portion of commissions applicable to installments which have not yet become due by that date.

(3) Allowances

(a) Allowance for credit losses and write-offs

Finance receivables are written off against the allowance for credit losses when installments have been unpaid for a certain specified period and/or uncollectibility of accounts is clearly demonstrated by conditions such as the customer's bankruptcy, poverty, disappearance or other circumstances prescribed by the Companies.

Write-offs are recorded at the end of March and September.

At the end of each fiscal year, the allowance for credit losses is provided in an amount deemed necessary to cover possible uncollectible accounts based on historical data on credit loss and management's judgment.

(b) Allowance for point program

Allowance for point program is provided to cover possible future expenses arising from the redemption of accumulated points on cards by cardholders and for installment points by customers at the end of each fiscal year.

(c) Allowance for losses on interest refunds

To cover interest refund claims for the interest rates charged in excess of the upper limit imposed by the Interest Rate Restriction Act, the Company has set up an allowance for losses on interest refunds at the end of each fiscal year. Provision for the allowance is estimated based on the historical amount of refunds, taking into consideration the recent refund conditions.

(d) Accrued bonuses

Accrued bonuses are recorded based on the estimated bonus payments to employees.

(e) Accrued retirement benefits to directors and corporate auditors

Accrued retirement benefits to directors and corporate auditors for the consolidated subsidiaries are provided for at an amount required in accordance with the rules at the end of the fiscal year.

(4) Retirement Benefits

(a) Method of attributing expected retirement benefits to periods

In determining retirement benefit obligations, the benefit formula basis is used for the method of attributing expected retirement benefits to periods.

(b) Accounting treatment of actuarial gains and losses and past service costs

Past service costs of the Company are recognized in profit or loss by the straight-line method over a certain period (13 years), which is within the average remaining years of service of the employees. Actuarial gains and losses are recognized in profit or loss by the straight-line method over certain periods (13 years for the Company and 5 years for a consolidated subsidiary), which are within the average remaining years of service of the employees, commencing from the following fiscal year.

(5) Financial Instruments

(a) Derivatives

The Companies adopt hedge accounting to all derivatives (see (c) Hedge accounting below).

(b) Securities

Securities held by the Companies are classified as available-for-sale securities.

Marketable securities classified as available-for-sale securities are stated at fair value with any changes in unrealized holding gain or loss, net of the applicable income taxes, directly included in net assets. Costs of securities sold are calculated by the moving-average method.

Non-marketable securities classified as available-for-sale securities are carried at cost determined by the moving-average method.

In cases where the fair value of available-for-sale securities has declined significantly and such impairment of the value is not deemed temporary, those securities are written down to the fair value and the resulting losses are included in net profit or loss for the period.

(c) Hedge accounting

Gains or losses arising from changes in fair value of the derivatives designated as "hedging instruments" are deferred as an asset or liability and included in net profit or loss in the period during which the gains or losses on the hedged items or transactions are recognized. The special treatment is applied to the interest rate swaps that meet certain criteria. For certain equity-method affiliates, the deferred hedge accounting method is adopted.

The derivatives designated as hedging instruments by the Companies are principally interest rate swaps and interest rate option transactions. The related hedged items are interest rates on bank borrowings.

The Companies evaluate the effectiveness of their hedging activities by seeking the correlation of the benchmark interest rate fluctuation ranges between the hedging instruments and the related hedged items.

(6) Real Estate for Sale

Real estate for sale, in principle, is stated at acquisition cost, cost being determined by the specific identification method. In cases where the net selling value falls below the acquisition cost at the end of the period, real estate for sale on the consolidated balance sheets is written down to the net selling value, when profitability of assets has decreased. The Companies apply the non-reversal method which prohibits reversal of write-downs of inventories.

(7) Property and Equipment (Excluding Lease Assets)

Property and equipment except for buildings are depreciated by the declining-balance method and buildings are depreciated by the straight-line method, over the estimated useful lives which are the same standards as prescribed by tax laws.

(8) Intangible Assets (Excluding Lease Assets)

Software for internal use is amortized by the straight-line method over the estimated internal useful lives of 5 or 10 years.

(9) Lease Assets

Lease assets under finance lease transactions which transfer ownership of the lease assets to the lessee are depreciated by the same method as that of fixed assets owned by the Companies.

Lease assets under finance lease transactions which do not transfer ownership of the lease assets to the lessee are depreciated by the straight-line method over the period of the lease, with zero residual value.

(10) Accounting for Deferred Assets

Bond issue cost is amortized by the straight-line method over the maturity period.

(11) Accounting for Leased Offices and Other

The Companies use offices leased under cancellable long-term lease agreements. In connection with such agreements, lessors in Japan require leasehold deposits relative to the amount of annual lease rental payments. Such leasehold deposits do not bear interest and are generally returned only when the lease is terminated. The lease terms are generally 2 years with options for renewals for a similar period, subject to renegotiation of lease rentals. Also, the Companies have cancellable long-term lease commitments for computer equipment and housing for employees. As the lessee of these cancellable lease commitments, the Companies charge the relevant lease rentals to income as incurred.

(12) Cash and Cash Equivalents

Cash and cash equivalents in the consolidated statements of cash flows are composed of cash on hand, bank deposits that can be withdrawn on demand and short-term investments with no significant risk of change in value that have original maturity of 3 months or less.

(13) Earnings per Share

Basic earnings per share of common stock is calculated by deducting the total amount not belonging to common stock shareholders from profit, divided by the weighted average number of shares of common stock outstanding exclusive of number of shares of treasury stock during the year.

The computation of diluted earnings per share of common stock reflects the maximum possible dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock.

(14) Consumption Taxes

Consumption taxes and local consumption taxes are accounted for by exclusion from transaction amounts. Consumption taxes paid not offset by consumption taxes received in accordance with Consumption Tax Act of Japan that arise from the purchases of tangible fixed assets are recorded as "Other assets" and are amortized over 5 years by the straight-line method.

(15) Changes in Accounting Policies

Adoption of Accounting Standards for Business Combinations.

The Company has adopted the "Revised Accounting Standard for Business Combinations" (Accounting Standards Board of Japan ("ASBJ") Statement No. 21, issued on September 13, 2013; hereinafter the "Business Combinations Standard"), "Revised Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22, issued on September 13, 2013; hereinafter the "Consolidated Financial Statements Standard"), and "Revised Accounting Standard for Business Divestitures" (ASBJ Statement No. 7, issued on September 13, 2013; hereinafter the "Business Divestitures Standard"), etc. from the year ended March 31, 2016 and changed to a method to record any difference caused by changes in its ownership interest in a subsidiary without loss of control as capital surplus, and acquisition related costs as expenses for the year in which they occur. For any business combination effective after the beginning of the year ended March 31, 2016, the Company has changed to a method to reflect the adjustments to the purchase price allocation under provisional accounting treatment on the consolidated financial statements in the fiscal year in which the business combinations become effective. Moreover, the presentation method for "net income" and other related items was changed, and the presentation of "minority interests" was changed to "non-controlling interests." In order to reflect such changes in presentation, the Company has reclassified items in the consolidated financial statements for the year ended March 31, 2015.

In accordance with the transitional provisions prescribed in 58-2 (4) of the Business Combinations Standard, 44-5 (4) of the Consolidated Financial Statements Standard, and 57-4 (4) of the Business Divestitures Standard, the Company has prospectively applied the Business Combinations Standard, etc. from the beginning of the year ended March 31, 2016.

In the consolidated statement of cash flows for the year ended March 31, 2016, cash flows from purchase of shares of subsidiaries that do not result in change in scope of consolidation are stated in the class of "cash flows from financing activities."

For the year ended March 31, 2016, effects on consolidated financial statements and per share information are immaterial.

3. Accounting Standards Issued but Not yet Effective

"Revised Implementation Guidance on Recoverability of Deferred Tax Assets" (ASBJ Guidance No. 26, issued on March 28, 2016; hereinafter the "Guidance")

(1) Overview

The Guidance basically follows the framework of Audit Committee Report No. 66, the "Audit Treatment on Determining the Recoverability of Deferred Tax Assets," whereby entities are categorized into five categories and deferred tax assets are calculated based on each of these categories.

- (i) treatment of entities that meet none of the requirements of Category 1 through Category 5
- (ii) requirements of Category 2 and Category 3
- (iii) treatment concerning future deductible temporary differences which cannot be scheduled in entities that qualify as Category 2
- (iv) treatment concerning reasonable estimable period of future pre-adjusted taxable income in entities that qualify as Category 3
- (v) treatment in cases that entities that meet the requirements of Category 4 but qualify as Category 2 or Category 3

(2) Scheduled Date of Adoption

The Companies will adopt the Guidance from the beginning of the year ending March 31, 2017.

(3) Impact of Adopting Guidance

The effects of adopting the Guidance on its consolidated financial statements are currently under evaluation.

4. Marketable Securities and Investment Securities

Total acquisition cost of available-for-sale securities, for which market values were available, was ¥1,483 million (\$13,159 thousand) and ¥1,499 million corresponding to the total book value of ¥2,333 million (\$20,702 thousand) and ¥2,510 million at March 31, 2016 and 2015, respectively.

Proceeds, gross realized gains and gross realized losses from the sale of available-for-sale securities for the years ended March 31, 2016 and 2015 were summarized as follows:

| | Millions of yen | | Thousands of U.S. dollars |
|-----------------------|-----------------|------|---------------------------|
| | 2016 | 2015 | 2016 |
| Proceeds | ¥32 | ¥350 | \$283 |
| Gross realized gains | 14 | 138 | 124 |
| Gross realized losses | 11 | 0 | 97 |

For the year ended March 31, 2016, no impairment loss was recognized for securities. For the year ended March 31, 2015, an impairment loss of ¥1 million was recognized for available-for-sale securities.

5. Direct Installment Receivables

Direct installment receivables are recorded in an amount equivalent to the retail purchase price on installments, plus commissions charged by the Companies to the individual customers, or, as the case may be, at the principal amount of loans plus commissions charged to the customers computed by the add-on method.

Regarding cash advances on loan cards and credit cards, the unused facility balance (including securitized amounts) out of the total facility limit available to customers was ¥1,559,311 million (\$13,837,172 thousand) and ¥1,685,653 million as of March 31, 2016 and 2015, respectively.

The full amount of this unused facility balance may not necessarily be used since the Companies can deny loans to any customer when a reasonable reason exists, such as changes in the credit status of the customer, under the terms of the contract.

6. Guaranteed Loan Receivables (Payables)

The Companies have adopted a policy to show the outstanding balance of loan guarantees as an asset ("Guaranteed loan receivables") and the same amount as a liability ("Guaranteed loan payables") on the consolidated balance sheets.

The balance of guaranteed loan receivables represents the loans borrowed by customers from financial institutions under the Companies' guarantee. The balance of this account represents monthly repayments which have not become due at the consolidated balance sheet date.

7. Beneficiary Certificates Retained for Receivable Securitization

Beneficiary certificates retained for receivable securitization include receivables such as securitized direct installment receivables.

8. Inventories

At March 31, 2016 and 2015, merchandise and finished goods of ¥1,101 million (\$9,770 thousand) and ¥763 million were included in "Inventories" in the accompanying consolidated balance sheets.

9. Short-Term Bank Loans, Long-Term Debt, Lease Obligations and Others

The annual average interest rates applicable to short-term bank loans at March 31, 2016 and 2015 were 0.56% and 0.74%, respectively. The annual average interest rates applicable to commercial papers at March 31, 2016 and 2015 were 0.18% and 0.25%, respectively.

Short-term bank loans, long-term debt, lease obligations and others at March 31, 2016 and 2015 consisted of the following:

| | Millions of yen | | Thousands of U.S. dollars |
|---|-----------------|-----------|---------------------------|
| | 2016 | 2015 | 2016 |
| Short-term bank loans | ¥ 42,130 | ¥ 57,870 | \$ 373,857 |
| Commercial papers | 186,200 | 158,700 | 1,652,320 |
| | ¥228,330 | ¥216,570 | \$2,026,178 |
| Long-term debt from banks and other financial institutions, maturing through 2023 | ¥788,620 | ¥734,420 | \$6,998,136 |
| Lease obligations | 2,184 | 4,884 | 19,380 |
| Guarantee deposits received and other | 5,164 | 5,192 | 45,824 |
| Unsecured corporate bonds due on various dates through July 22, 2022 – generally at 0.30 to 0.88% (0.45 to 0.68% in 2015) | 80,000 | 30,000 | 709,912 |
| Unsecured corporate bonds due on various dates through August 31, 2016 – generally at 0.79 to 1.16% * | 15 | 48 | 133 |
| Less: Portion due within one year | (315,996) | (320,579) | (2,804,117) |
| | ¥559,987 | ¥453,965 | \$4,969,269 |

*These bonds were issued by KOUNAN Ticket Corporation, a consolidated subsidiary of the Company.

The annual average interest rates applicable to long-term debt from banks and other financial institutions at March 31, 2016 and 2015 were 1.16% and 1.42%, respectively.

The Companies' assets pledged as collateral at March 31, 2016 and 2015 were summarized as follows:

| | Millions of yen | | Thousands of U.S. dollars |
|--------------------------|-----------------|--------|---------------------------|
| | 2016 | 2015 | 2016 |
| Real estate for sale | ¥ 69 | ¥ 23 | \$ 612 |
| Buildings and structures | 291 | 301 | 2,582 |
| Land | 1,448 | 1,494 | 12,849 |
| | ¥1,809 | ¥1,819 | \$16,052 |

The liabilities secured by the above assets pledged as collateral were summarized as follows:

| | Millions of yen | | Thousands of U.S. dollars |
|-----------------------------|-----------------|------|---------------------------|
| | 2016 | 2015 | 2016 |
| Short-term bank loans | ¥300 | ¥400 | \$2,662 |
| Other long-term liabilities | 16 | 36 | 141 |
| | ¥316 | ¥436 | \$2,804 |

There was no asset pledged as collateral against the line of credit at March 31, 2016. Direct installment receivables of ¥111,280 million were pledged as collateral against the line of credit at March 31, 2015. There was no outstanding loan balance at March 31, 2016 and 2015.

The aggregate annual maturities of long-term debt from banks and other financial institutions at March 31, 2016 were as follows:

| Years ending March 31, | Millions of yen | Thousands of U.S. dollars |
|------------------------|-----------------|---------------------------|
| 2017 | ¥315,251 | \$2,797,506 |
| 2018 | 192,179 | 1,705,377 |
| 2019 | 128,682 | 1,141,911 |
| 2020 | 73,646 | 653,527 |
| 2021 | 64,563 | 572,925 |
| 2022 and thereafter | 14,299 | 126,887 |
| | ¥788,620 | \$6,998,136 |

The aggregate annual maturities of lease obligations at March 31, 2016 were as follows:

| Years ending March 31, | Millions of yen | Thousands of U.S. dollars |
|------------------------|-----------------|---------------------------|
| 2017 | ¥ 730 | \$ 6,477 |
| 2018 | 664 | 5,892 |
| 2019 | 450 | 3,993 |
| 2020 | 247 | 2,191 |
| 2021 | 90 | 798 |
| 2022 and thereafter | — | — |
| | ¥2,184 | \$19,380 |

The aggregate annual maturities of unsecured corporate bonds outstanding at March 31, 2016 were as follows:

| Years ending March 31, | Millions of yen | Thousands of U.S. dollars |
|------------------------|-----------------|---------------------------|
| 2017 * | ¥ 15 | \$ 133 |
| 2018 | — | — |
| 2019 | 15,000 | 133,108 |
| 2020 | 20,000 | 177,478 |
| 2021 | 25,000 | 221,847 |
| 2022 and thereafter | 20,000 | 177,478 |
| | ¥80,015 | \$710,045 |

*The balance of unsecured corporate bonds maturing within one year is included in unsecured corporate bonds under long-term liabilities on the consolidated balance sheets.

10. Finance Payables to Member Merchants

Finance payables represent amounts payable to member merchants who sold goods or services to consumers using credit facilities of the Companies.

When installment purchase contracts from member merchants are accepted by the Companies, "Finance payables to member merchants" are recorded in an amount payable by the Companies after deduction of commissions. Subsequently, the accounts payable are paid in cash or by the issuance of promissory notes.

11. Income Taxes

At March 31, 2016 and 2015, significant components of deferred tax assets and liabilities (both current and non-current) were as follows:

| | Millions of yen | | Thousands of U.S. dollars |
|---|-----------------|-----------|---------------------------|
| | 2016 | 2015 | 2016 |
| Deferred tax assets due to: | | | |
| Allowance for credit losses in excess of tax limit | ¥ 29,823 | ¥ 30,407 | \$ 264,646 |
| Impairment losses on fixed assets | 8,544 | 9,114 | 75,818 |
| Provision of allowance for losses on interest refunds | 7,239 | 6,735 | 64,238 |
| Defined benefit liabilities | 2,694 | 2,972 | 23,906 |
| Net tax loss carried forward * | 62,982 | 73,859 | 558,896 |
| Other | 9,654 | 9,910 | 85,668 |
| Total gross deferred tax assets | 120,940 | 133,001 | 1,073,209 |
| Less: Valuation allowance | (101,275) | (113,455) | (898,704) |
| Total deferred tax assets | 19,664 | 19,545 | 174,496 |
| Deferred tax liabilities | (523) | (561) | (4,641) |
| Net deferred tax assets | ¥ 19,140 | ¥ 18,984 | \$ 169,846 |

* Deferred tax assets related to tax loss carried forward are recorded because the Japanese accounting standard requires that the benefit of tax loss carried forward be estimated and recorded as an asset with deduction of valuation allowance if it is expected that some portions or all of the deferred tax assets will not be realized.

Note Net deferred tax assets are included in the following items on the consolidated balance sheets.

| | Millions of yen | | Thousands of U.S. dollars |
|--|-----------------|---------|---------------------------|
| | 2016 | 2015 | 2016 |
| Deferred tax assets (current assets) | ¥14,247 | ¥13,314 | \$126,426 |
| Deferred tax assets (investments, advances and other assets) | 4,892 | 5,669 | 43,411 |

Reconciliations between the statutory tax rates and the effective tax rates for the years ended March 31, 2016 and 2015 were as follows:

| | 2016 | 2015 |
|--|--------|--------|
| Statutory tax rate | 32.8% | 35.4% |
| Add (deduct): | | |
| Valuation allowance | (22.1) | (37.6) |
| Per capita inhabitant tax | 0.6 | 0.9 |
| Entertainment expenses, etc., not deductible for income tax purposes | 0.7 | 1.3 |
| Adjustment to deferred tax assets due to changes in tax rates | 4.5 | 7.6 |
| Other | (0.2) | 0.4 |
| Effective tax rate | 16.3% | 8.0% |

The "Act to partially revise the Income Tax Act and Others" (Act No. 15 of 2016) and the "Act to partially revise the Local Tax Act and Others" (Act No. 13 of 2016) were enacted in the Diet session on March 29, 2016, and the corporation tax rate is reduced from the years beginning on or after April 1, 2016. Consequently, the effective statutory tax rate used to measure deferred tax assets and liabilities (limited to temporary differences to be settled on or after April 1, 2016) was changed from 32.1% for the year ended March 31, 2015 to 30.7% for temporary differences expected to be realized or settled in the years beginning April 1, 2016 and 2017 and to 30.5% for temporary differences expected to be realized or settled in the years beginning on or after April 1, 2018.

As a result of these changes, deferred tax assets (after deducting deferred tax liabilities) decreased by ¥865 million (\$7,675 thousand), and income taxes - deferred, valuation difference on available-for-sale securities and remeasurements of defined benefit plans increased by ¥881 million (\$7,817 thousand), ¥15 million (\$133 thousand) and ¥0 million (\$0 thousand), respectively.

12. Retirement Benefit Plans

(1) Overview of Retirement Benefit Plans

The Company and its consolidated subsidiaries have funded and unfunded defined benefit plans and a defined contribution plan for employees' retirement benefits.

The Company introduced a point system for its defined benefit corporate pension plan and lump-sum payment plan on April 1, 2015 and transferred a portion of the defined benefit corporate pension plan to the defined contribution pension plan.

The defined benefit corporate pension plans, all of which are funded, provide lump-sum or pension benefits based on salaries and the length of service. The lump-sum payment plans, which are unfunded (some of which are funded due to establishment of a retirement benefit trust), provide lump-sum benefits based on salaries and the length of service.

Certain consolidated subsidiaries use the simplified method, where the amount required for voluntary retirement at the end of the fiscal year is treated as retirement benefit obligations, to calculate defined benefit liabilities and retirement benefit expenses for their defined benefit corporate pension plans and lump-sum payment plans.

(2) Defined Benefit Plans

(a) Reconciliation between retirement benefit obligations at beginning and end of periods

| | Millions of yen | | Thousands of U.S. dollars |
|---|-----------------|---------|---------------------------|
| | 2016 | 2015 | 2016 |
| Retirement benefit obligations at beginning of period | ¥52,545 | ¥49,680 | \$466,279 |
| Cumulative effects of changes in accounting policies | — | (2,188) | — |
| Restated balance at beginning of period | 52,545 | 47,491 | 466,279 |
| Current service costs | 1,829 | 2,109 | 16,230 |
| Interest costs | 418 | 706 | 3,709 |
| Actuarial gains and losses | 586 | 4,858 | 5,200 |
| Retirement benefits paid | (2,675) | (2,645) | (23,737) |
| Past service costs | (1,849) | — | (16,407) |
| Other | 64 | 25 | 567 |
| Retirement benefit obligations at end of period | ¥50,919 | ¥52,545 | \$451,850 |

Note The above table includes plans applying the simplified method.

(b) Reconciliation between plan assets at beginning and end of periods

| | Millions of yen | | Thousands of U.S. dollars |
|------------------------------------|-----------------|---------|---------------------------|
| | 2016 | 2015 | 2016 |
| Plan assets at beginning of period | ¥46,139 | ¥39,388 | \$409,432 |
| Expected return on plan assets | 1,012 | 869 | 8,980 |
| Actuarial gains and losses | (971) | 5,196 | (8,616) |
| Contribution from employer | 1,300 | 2,158 | 11,536 |
| Retirement benefits paid | (1,572) | (1,475) | (13,949) |
| Other | (6) | 1 | (53) |
| Plan assets at end of period | ¥45,902 | ¥46,139 | \$407,329 |

Note The above table includes plans applying the simplified method.

(c) Reconciliation between retirement benefit obligations and plan assets at end of period and defined benefit liabilities and defined benefit assets on the consolidated balance sheets

| | Millions of yen | | Thousands of U.S. dollars |
|---|-----------------|----------|---------------------------|
| | 2016 | 2015 | 2016 |
| Funded retirement benefit obligations | ¥ 50,522 | ¥ 52,171 | \$ 448,327 |
| Plan assets | (45,902) | (46,139) | (407,329) |
| | 4,620 | 6,032 | 40,997 |
| Unfunded retirement benefit obligations | 396 | 374 | 3,514 |
| Net balance of liability and asset on consolidated balance sheets | 5,017 | 6,406 | 44,520 |
| Defined benefit liabilities | 6,926 | 8,090 | 61,460 |
| Defined benefit assets | (1,909) | (1,684) | (16,940) |
| Net balance of liability and asset on consolidated balance sheets | ¥ 5,017 | ¥ 6,406 | \$ 44,520 |

Note The above table includes plans applying the simplified method.

(d) Retirement benefit expenses and breakdown

| | Millions of yen | | Thousands of U.S. dollars |
|---|-----------------|--------|---------------------------|
| | 2016 | 2015 | 2016 |
| Current service costs | ¥ 1,829 | ¥2,109 | \$16,230 |
| Interest costs | 418 | 706 | 3,709 |
| Expected return on plan assets | (1,012) | (869) | (8,980) |
| Amortization of actuarial gains and losses | (268) | 132 | (2,378) |
| Amortization of past service costs | (142) | (5) | (1,260) |
| Amortization of net retirement benefit obligation at transition | — | 537 | — |
| Other | 408 | 466 | 3,620 |
| Retirement benefit expenses on defined benefit plans | ¥ 1,232 | ¥3,077 | \$10,932 |

(e) Remeasurements of defined benefit plans in other comprehensive income

Breakdown of items recorded as remeasurements of defined benefit plans, before tax, in other comprehensive income was as follows:

| | Millions of yen | | Thousands of U.S. dollars |
|---|-----------------|--------|---------------------------|
| | 2016 | 2015 | 2016 |
| Past service costs | ¥ 1,707 | ¥ (5) | \$ 15,147 |
| Actuarial gains and losses | (1,826) | 469 | (16,203) |
| Net retirement benefit obligation at transition | — | 537 | — |
| Total | ¥ (119) | ¥1,002 | \$ (1,055) |

(f) Remeasurements of defined benefit plans in accumulated other comprehensive income

Breakdown of items recorded as remeasurements of defined benefit plans, before tax, in accumulated other comprehensive income was as follows:

| | Millions of yen | | Thousands of U.S. dollars |
|---|-----------------|----------|---------------------------|
| | 2016 | 2015 | 2016 |
| Unrecognized past service costs | ¥(1,707) | ¥ — | \$(15,147) |
| Unrecognized actuarial gains and losses | (2,702) | (4,529) | (23,977) |
| Total | ¥(4,409) | ¥(4,529) | \$(39,125) |

(g) Plan assets

(i) Breakdown of plan assets

Percentages to total plan assets by major category were as follows:

| | 2016 | 2015 |
|-------------------|--------|--------|
| Debt securities | 43.5% | 42.5% |
| Equity securities | 46.8 | 49.4 |
| Other | 9.8 | 8.1 |
| Total | 100.0% | 100.0% |

Note Total plan assets include a retirement benefit trust established for lump-sum payment plans of 29.1% and 26.7% for the years ended March 31, 2016 and 2015, respectively.

(iii) Determination of expected long-term rate of return

In order to determine an expected long-term rate of return on plan assets, the Companies consider current and expected allocation of plan assets and current and expected long-term rates of return from various assets constituting plan assets.

(h) Actuarial assumptions

Major actuarial assumptions (in weighted average)

| | 2016 | 2015 |
|-----------------------------------|------|------|
| Discount rate | 0.0% | 0.8% |
| Expected long-term rate of return | 3.0% | 3.0% |

Note Actuarial assumptions include expected salary increase rates and other factors in addition to the above. The Company has adopted a point system from the beginning of the year ended March 31, 2016.

Expected point increase rates for the year ended March 31, 2016 were 0.8% to 16.4%. Expected salary increase rates of certain consolidated subsidiaries for the year ended March 31, 2016 were 0.0% to 3.4% (0.0% to 3.4% for the year ended March 31, 2015).

(3) Defined Contribution Plan

The amount to be paid by the Company to the defined contribution plan was ¥313 million (\$2,777 thousand) for the year ended March 31, 2016. Since the Company has adopted the defined contribution plan from the year ended March 31, 2016, the Company did not have any amount to be paid to the plan for the year ended March 31, 2015.

13. Commitments and Contingent Liabilities

At March 31, 2016 and 2015, the Companies guaranteed housing loans of employees from financial institutions amounting to ¥753 million (\$6,682 thousand) and ¥1,221 million, respectively.

14. Net Assets

(1) Common stock and preferred stock at March 31, 2016 were as follows:

| Class of stock | Thousands of shares | | | | | Per share | |
|---------------------------------------|---------------------|------------------|----------|----------|-------------------|--------------------------|-------------------------|
| | Authorized | Issued | | | At March 31, 2016 | Annual dividend ratio *5 | Liquidation value (yen) |
| | | At April 1, 2015 | Increase | Decrease | | | |
| Stock Issued and Outstanding: | | | | | | | |
| Common Stock *1 | 1,825,000 | 816,193 | 901,757 | — | 1,717,951 | — | — |
| 1st Series Class I Preferred Stock | 140,000 | 140,000 | — | — | 140,000 | +1.00% to +2.75% | 1,000 |
| 1st Series Class J Preferred Stock *2 | 150,000 | 126,240 | — | 126,240 | — | — | — |
| | 2,115,000 | 1,082,433 | 901,757 | 126,240 | 1,857,951 | | |
| Treasury Stock: | | | | | | | |
| Common Stock *3 | | 21 | 0 | — | 22 | — | — |
| 1st Series Class J Preferred Stock *4 | | — | 126,240 | 126,240 | — | — | — |
| | | 21 | 126,240 | 126,240 | 22 | | |

*1. The number of outstanding shares of common stock increased by 901,757 thousand shares since put options attached to 1st Series Class J Preferred Stock were exercised and 901,714 thousand shares of common stock were issued in exchange and subscription rights to shares (stock options) were exercised and 43 thousand shares of common stock were issued in exchange.

*2. The number of 1st Series Class J Preferred Stock decreased by 126,240 thousand shares due to the retirement.

*3. The number of shares of common stock for treasury increased by 0 thousand shares due to the purchase of shares less than one unit.

*4. The number of treasury stock of 1st Series Class J Preferred Stock increased by 126,240 thousand shares due to the purchase for the conversion into common stock and decreased by 126,240 thousand shares due to the retirement.

*5. Spread against yen TIBOR (6 months).

Holders or registered pledgees of preferred stocks are entitled to receive annual dividends and distribution of residual assets of the Company as set out above in priority to holders of the common stock but pari passu among themselves. The Company may pay one-half of the annual dividend payable on preferred stocks as an interim dividend. Dividends on the preferred stocks are not cumulative. Holders of preferred stocks are not entitled to vote at a general meeting of shareholders.

Japanese companies are subject to the Companies Act. The significant areas in the Companies Act that affect financial and accounting matters are summarized below:

(a) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. For companies that meet certain criteria such as: (1) having the Board of Directors, (2) having independent auditors, (3) having the Board of Corporate Auditors, and (4) the term of service of the directors is prescribed as 1 year rather than 2 years of normal term by its articles of incorporation, the Board of Directors may declare dividends at any time during the fiscal year (except for dividends-in-kind) if the company has prescribed so in its articles of incorporation.

The Company meets all the above criteria.

The Companies Act permits companies to distribute dividends-in-kind (non-cash assets) to shareholders subject to a certain limitation and additional requirements.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company stipulate so.

The Companies Act also provides certain limitations on the amounts available for dividends and the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

(b) Increases or decreases and transfer of common stock, reserve and surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the total of aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation of such threshold.

The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts under certain conditions upon resolution at the shareholders' meeting.

(c) Treasury stock and treasury stock acquisition rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by a specific formula. Under the Companies Act, stock acquisition rights, which were previously presented as a liability, are now presented as a separate component of net assets.

The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of net assets or deducted directly from stock acquisition rights.

The appropriation of retained earnings reflected in the accompanying consolidated statements of changes in net assets represents the results of an appropriation made in the fiscal year in which it was approved by the shareholders' meeting and disposed of during the fiscal year, rather than those in the years to which they relate.

(2) Subscription rights to shares for the year ended March 31, 2016 were as follows:

| Company | Description | Type of shares issued | Number of shares issued | | | Balance at March 31, 2016 | | |
|----------------|--|-----------------------|-------------------------|----------|----------|---------------------------|---------------------------|-------|
| | | | At April 1, 2015 | Increase | Decrease | At March 31, 2016 | Thousands of U.S. dollars | |
| Parent company | Subscription rights to shares as stock options | Common stock | — | — | — | — | ¥98 | \$869 |

15. Stock Options

The Company has adopted a stock option plan under which subscription rights to shares are granted to directors and executive officers of the Company.

The stock options outstanding as of March 31, 2016 were as follows:

| | |
|-----------------------------|---|
| Stock option: | 1st Subscription Rights to Shares |
| Grantees: | 11 directors 21 executive officers |
| Number of options granted*: | Common stock, 476,500 shares |
| Grant date: | August 26, 2010 |
| Vesting period: | From June 25, 2010 to June 29, 2011 |
| Exercise period: | From August 27, 2010 to August 26, 2030 |

| | |
|-----------------------------|---|
| Stock option: | 2nd Subscription Rights to Shares |
| Grantees: | 10 directors 21 executive officers |
| Number of options granted*: | Common stock, 335,000 shares |
| Grant date: | August 25, 2011 |
| Vesting period: | From June 29, 2011 to June 27, 2012 |
| Exercise period: | From August 26, 2011 to August 25, 2031 |

| | |
|-----------------------------|---|
| Stock option: | 3rd Subscription Rights to Shares |
| Grantees: | 10 directors 20 executive officers |
| Number of options granted*: | Common stock, 223,500 shares |
| Grant date: | August 23, 2012 |
| Vesting period: | From June 27, 2012 to June 27, 2013 |
| Exercise period: | From August 24, 2012 to August 23, 2032 |

| | |
|-----------------------------|---|
| Stock option: | 4th Subscription Rights to Shares |
| Grantees: | 10 directors 20 executive officers |
| Number of options granted*: | Common stock, 91,500 shares |
| Grant date: | August 22, 2013 |
| Vesting period: | From June 27, 2013 to June 26, 2014 |
| Exercise period: | From August 23, 2013 to August 22, 2033 |

| | |
|-----------------------------|---|
| Stock option: | 5th Subscription Rights to Shares |
| Grantees: | 10 directors 19 executive officers |
| Number of options granted*: | Common stock, 89,000 shares |
| Grant date: | August 21, 2014 |
| Vesting period: | From June 26, 2014 to June 25, 2015 |
| Exercise period: | From August 22, 2014 to August 21, 2034 |

| | |
|-----------------------------|---|
| Stock option: | 6th Subscription Rights to Shares |
| Grantees: | 10 directors 20 executive officers |
| Number of options granted*: | Common stock, 116,000 shares |
| Grant date: | August 20, 2015 |
| Vesting period: | From June 25, 2015 to June 28, 2016 |
| Exercise period: | From August 21, 2015 to August 20, 2035 |

*The number of stock options is shown in the number of shares.

The movement in stock options for the years ended March 31, 2016 and 2015 was as follows. The number of stock options is shown in the number of shares.

Year ended March 31, 2015

| | 1st Subscription Rights to Shares | 2nd Subscription Rights to Shares | 3rd Subscription Rights to Shares | 4th Subscription Rights to Shares | 5th Subscription Rights to Shares |
|----------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| Non-vested: | (Number of shares) | (Number of shares) | (Number of shares) | (Number of shares) | (Number of shares) |
| Outstanding as of March 31, 2014 | 231,000 | 218,500 | 179,000 | 83,500 | — |
| Granted | — | — | — | — | 89,000 |
| Forfeited | — | — | — | — | — |
| Vested | 17,000 | 27,000 | 19,000 | 9,500 | 4,000 |
| Outstanding as of March 31, 2015 | 214,000 | 191,500 | 160,000 | 74,000 | 85,000 |
| Vested: | | | | | |
| Outstanding as of March 31, 2014 | 9,500 | 14,000 | 15,000 | 6,000 | — |
| Vested | 17,000 | 27,000 | 19,000 | 9,500 | 4,000 |
| Exercised | 26,500 | 34,000 | 29,000 | 13,500 | — |
| Forfeited | — | — | — | — | — |
| Outstanding as of March 31, 2015 | — | 7,000 | 5,000 | 2,000 | 4,000 |

Year ended March 31, 2016

| | 1st Subscription Rights to Shares | 2nd Subscription Rights to Shares | 3rd Subscription Rights to Shares | 4th Subscription Rights to Shares | 5th Subscription Rights to Shares | 6th Subscription Rights to Shares |
|--|--|--|---|---|---|---|
| Non-vested: | (Number of shares) | (Number of shares) | (Number of shares) | (Number of shares) | (Number of shares) | (Number of shares) |
| Outstanding as of March 31, 2015 | 214,000 | 191,500 | 160,000 | 74,000 | 85,000 | — |
| Granted | — | — | — | — | — | 116,000 |
| Forfeited | — | — | — | — | — | — |
| Vested | 9,500 | 7,000 | 5,000 | 4,000 | 4,000 | 7,000 |
| Outstanding as of March 31, 2016 | 204,500 | 184,500 | 155,000 | 70,000 | 81,000 | 109,000 |
| Vested: | | | | | | |
| Outstanding as of March 31, 2015 | — | 7,000 | 5,000 | 2,000 | 4,000 | — |
| Vested | 9,500 | 7,000 | 5,000 | 4,000 | 4,000 | 7,000 |
| Exercised | 9,500 | 14,000 | 10,000 | 4,000 | 6,000 | — |
| Forfeited | — | — | — | — | — | — |
| Outstanding as of March 31, 2016 | — | — | — | 2,000 | 2,000 | 7,000 |
| Exercise price | ¥1 per share (\$0.00 per share) | ¥1 per share (\$0.00 per share) | ¥1 per share (\$0.00 per share) | ¥1 per share (\$0.00 per share) | ¥1 per share (\$0.00 per share) | ¥1 per share (\$0.00 per share) |
| Average stock price upon exercise | ¥215.00 (\$1.90) | ¥203.50 (\$1.80) | ¥203.50 (\$1.80) | ¥203.50 (\$1.80) | ¥199.66 (\$1.77) | — |
| Fair value per share at the grant date | ¥57.00 per share (\$0.50 per share) | ¥75.00 per share (\$0.66 per share) | ¥105.00 per share (\$0.93 per share) | ¥251.00 per share (\$2.22 per share) | ¥246.00 per share (\$2.18 per share) | ¥206.00 per share (\$1.82 per share) |

The assumption used to estimate the fair value per share of the 6th Subscription Rights to Shares was as follows:

| | |
|-----------------------------------|------------------------------------|
| Estimation method: | Black-Scholes option pricing model |
| Volatility of the share price: *1 | 33.376% |
| Expected remaining period: *2 | 1.83 years |
| Expected dividend: *3 | ¥0 per share |
| Risk-free rate: *4 | 0.005% |

*1. The Company used the historical volatility calculated based on historical data of the Company's share prices for past 95 weeks which was equivalent to the expected remaining period (1.83 years) from the grant date of August 20, 2015.

*2. Expected remaining period was calculated by adding the period up to 10 days after exercise date of this subscription right to shares to the average tenure of the directors and executive officers of the Company.

*3. The Company assumed no dividend to be declared.

*4. The yield of Japanese government bonds corresponding to the relevant expected remaining period was used.

Since it is extremely difficult to estimate the number of future forfeitures, the Company adopts a method where the actual number of forfeitures is used.

16. Financial Instruments

Overviews

(1) Policy for financial instruments

The Companies' main operation is "consumer finance service," and the Companies also engage in the credit collection and credit-related businesses. The Companies raise funds by direct finance such as loans, corporate bonds, commercial papers and securitization of receivables. Also, the Companies enter into interest rate option transactions such as interest rate cap transactions and interest rate swap transactions to cut down and equalize finance cost.

(2) Types of financial instruments and related risk

Financial assets held by the Companies are mainly operating receivables from individuals and are exposed to credit risk. Due to changes such as customers' income environment, there is a possibility of failure to perform their contractual obligations. Investment securities mainly consist of equity securities and investment trusts. The Companies own the above securities for pure investment purpose and business promotion purpose. They are exposed to credit risk of the issuers, interest rate fluctuation risk, and market fluctuation risk. Assets and liabilities denominated in foreign currencies are exposed to foreign currency risk.

Loans, unsecured corporate bonds and commercial papers are exposed to liquidity risk which is the risk of default at the due dates when the Companies cannot access to market under certain environment. The Companies have floating interest rate loans which are exposed to interest rate fluctuation risk; however, the Companies utilize interest rate option transactions such as interest rate cap transactions and interest rate swap transactions to hedge the above risk.

To hedge interest rate fluctuation risk in the future, there are derivative transactions such as interest rate cap transactions and interest rate swap transactions. The Company utilizes them as hedging instruments to reduce interest rate fluctuation risk in loans as hedged items and adopts deferral hedge accounting. There is no derivative transaction for speculative purpose. The Company evaluates the effectiveness of their hedging activities by seeking the correlation of the benchmark interest rate fluctuation ranges between the hedging instruments and the related hedged items. No interest rate cap transactions are currently executed.

(3) Risk management of financial instruments

(a) Credit risk management

The Company has established the "credit control group" as a separate and independent body from sales promotion function to manage credit risk. "Credit division" in the "credit control group" manages the individual customers' credit condition and credit standing.

The credit condition and credit standing are periodically reported to the "credit committee," in which the measures for appropriate credit are discussed and determined.

For operating receivables, the Company has established a system to perform credit inspection individually based on the "work authorization rules" and "credit procedures."

For delinquent receivables, the Company has established the "administration group" as a specialized group in relation to collection of receivables and manages receivables in the early stage to mitigate the risk. In addition, the Company corresponds to the effect of the risk exposure by recognizing appropriate allowance based on the "allowance for credit losses and write-offs rules, bylaws and related operating principles."

The Company has established a system in which the status of these credit risk management is discussed in the "overall risk management committee" that is held once every 3 months and the contents are reviewed at the management meeting and Board of Directors' meeting.

(b) Market risk management

(i) Interest rate risk management

The Company has established the "ALM division" in the "finance department," as a special division of ALM. Based on the ALM operation principles determined by the management meeting, the "ALM committee" that is held monthly in principle controls interest rate risk through gap position and maturity ladder approach.

The Company has established a system in which the status of these interest rate risk management is discussed in the "overall risk management committee" that is held once every 3 months and the contents are reviewed at the management meeting and Board of Directors' meeting.

Also, interest rate swap transactions are utilized to hedge interest rate fluctuation risk.

(ii) Foreign currency risk management

The Companies manage foreign currency risk on an individual transaction basis.

(iii) Price fluctuation risk management

Most of the investment securities the Companies own are for business promotion purpose, and the Companies manage the risk by monitoring counterparties' market environment and financial condition periodically.

(iv) Derivative transactions

The Company has established internal rules for derivative transactions which were determined by the Board of Directors and defines the related policies, standards of treatment, management method and reporting structure.

Execution of derivative transactions requires the approval from the Board of Directors, and the execution and management are operated under mutual supervision system.

(v) Quantitative information in connection with market risk

The Company uses, for all financial instruments, the impact on profit and loss for the immediate five years using a reasonably anticipated range of fluctuations for the five-year period after the balance sheet date for quantitative analysis to manage interest rate fluctuation risk. The relevant impact is calculated by classifying applicable financial instruments into a fixed-rate group and a floating-rate group and breaking down the balances by the appropriate durations based on each designated date of interest payments.

The major financial instruments exposed to interest rate risk, which is the primary risk factor for the Companies, are short-term bank loans, long-term debt, commercial papers, securitized receivables, unsecured corporate bonds and interest rate swaps.

Assuming risk factors other than interest rates stay constant, as of March 31, 2016, the Companies estimate that profit before income taxes would decrease by ¥606 million (\$5,377 thousand) for the year ending March 31, 2017 (decrease by ¥592 million for the year ending March 31, 2016 as of March 31, 2015) if the benchmark interest rate rose by 10 basis points (0.1%), and that profit before income taxes would increase by ¥606 million (\$5,377 thousand) for the year ending March 31, 2017 (increase by ¥592 million for the year ending March 31, 2016 as of March 31, 2015) if the benchmark interest rate fell by 10 basis points (0.1%). This impact was calculated based on the assumption that risk factors other than interest rates stay constant, and a correlation between interest rates and other risk factors was not taken into account.

In addition, if any interest rate fluctuation exceeds the reasonably anticipated range, the impact may exceed the calculated amounts.

(c) Liquidity risk management in connection with financing

The Company has established the "ALM division" in the "finance department," as a special division of ALM. The "ALM committee" that is held monthly in principle performs liquidity risk management by such means as diversification of the financing method, acquisition of commitment lines from multiple financial institutions, and adjustment between current and long-term balances considering the market environment.

The Company has established a system in which the status of these liquidity risk management is discussed in the "overall risk management committee," which is held once every 3 months, and the contents are reviewed at the management meeting and Board of Directors' meeting.

(4) Supplemental explanation on fair value of financial instruments

The fair values of financial instruments include values which are reasonably calculated in case market prices do not exist as well as the values based on market prices. As the calculation of those values includes certain assumptions, those values may vary when different assumptions are applied. Also, for the contract amount regarding derivative transactions in "(a) Fair value of financial instruments," the contract amount itself does not indicate market risk related to derivative transactions.

Estimated Fair Value of Financial Instruments

(a) Fair value of financial instruments

Carrying amount on the consolidated balance sheet, fair value and their difference of financial instruments at March 31, 2016 and 2015 were as follows. The financial instruments whose fair value is extremely difficult to determine are excluded from the table below. (Please refer to (b) below.)

| | | Millions of yen | | |
|--------|--|--|---------------|------------|
| | | 2016 | | |
| | | Carrying amount on the consolidated balance sheet *1 | Fair value *1 | Difference |
| (i) | Cash and bank deposits | ¥ 178,792 | ¥ 178,792 | ¥ — |
| (ii) | Operating receivables *2 | 1,167,946 | 1,204,693 | 36,747 |
| (iii) | Investment securities | | | |
| | Available-for-sale securities | 2,333 | 2,333 | — |
| (iv) | Finance payables to member merchants | (115,658) | (115,658) | — |
| (v) | Short-term bank loans | (42,130) | (42,130) | — |
| (vi) | Accrued expenses and other current liabilities | | | |
| | Commercial papers | (186,200) | (186,200) | — |
| (vii) | Unsecured corporate bonds | (80,015) | (80,591) | (576) |
| (viii) | Long-term debt (including current portion of long-term debt) | (788,620) | (790,683) | (2,063) |
| (ix) | Derivative transactions *3 | | | |
| | Hedge accounting is applied | (410) | (410) | — |

| | | Millions of yen | | |
|--------|--|--|---------------|------------|
| | | 2015 | | |
| | | Carrying amount on the consolidated balance sheet *1 | Fair value *1 | Difference |
| (i) | Cash and bank deposits | ¥ 101,986 | ¥ 101,986 | ¥ — |
| (ii) | Operating receivables *2 | 1,075,559 | 1,114,074 | 38,514 |
| (iii) | Investment securities | | | |
| | Available-for-sale securities | 2,510 | 2,510 | — |
| (iv) | Finance payables to member merchants | (115,998) | (115,998) | — |
| (v) | Short-term bank loans | (57,870) | (57,870) | — |
| (vi) | Accrued expenses and other current liabilities | | | |
| | Commercial papers | (158,700) | (158,700) | — |
| (vii) | Unsecured corporate bonds | (30,048) | (29,968) | 79 |
| (viii) | Long-term debt (including current portion of long-term debt) | (734,420) | (736,403) | (1,983) |
| (ix) | Derivative transactions *3 | | | |
| | Hedge accounting is applied | (134) | (134) | — |

| | | Thousands of U.S. dollars | | |
|--------|--|--|---------------|------------|
| | | 2016 | | |
| | | Carrying amount on the consolidated balance sheet *1 | Fair value *1 | Difference |
| (i) | Cash and bank deposits | \$ 1,586,582 | \$ 1,586,582 | \$ — |
| (ii) | Operating receivables *2 | 10,364,238 | 10,690,327 | 326,089 |
| (iii) | Investment securities | | | |
| | Available-for-sale securities | 20,702 | 20,702 | — |
| (iv) | Finance payables to member merchants | (1,026,337) | (1,026,337) | — |
| (v) | Short-term bank loans | (373,857) | (373,857) | — |
| (vi) | Accrued expenses and other current liabilities | | | |
| | Commercial papers | (1,652,320) | (1,652,320) | — |
| (vii) | Unsecured corporate bonds | (710,045) | (715,156) | (5,111) |
| (viii) | Long-term debt (including current portion of long-term debt) | (6,998,136) | (7,016,443) | (18,306) |
| (ix) | Derivative transactions *3 | | | |
| | Hedge accounting is applied | (3,638) | (3,638) | — |

*1. The liability position is shown as negative.

*2. Operating receivables include direct installment receivables and beneficiary certificates retained for receivable securitization, and allowance for credit losses is deducted from the amount. Carrying amount on the consolidated balance sheet of the direct installment receivables includes the amount equivalent to unearned finance income. Fair values of debt guarantees (Guaranteed loan receivables) as of March 31, 2016 and 2015 were ¥26,016 million (\$230,863 thousand) and ¥20,341 million, respectively.

*3. Net receivables and payables arising from derivative transactions are presented on a net basis, and the payables position is shown as negative.

Valuation method for fair value of financial instruments and information on investment securities and derivative transactions are as follows:

(i) Cash and bank deposits

For bank deposits without maturities, fair value is based on carrying value since the fair value approximates the carrying value. For deposits with maturities, as they are short-term within one year, fair value is based on carrying value since the fair value approximates the carrying value.

(ii) Operating receivables

For direct installment receivables, fair value is measured by discounting the estimated future cash flows of the principal and interest, which includes beneficiary certificates retained for receivable securitization, using the market interest rate. Fair value of direct installment receivables of overseas bases is supposed to approximate the carrying value, net of applicable allowance for credit losses, because of its expected repayment periods, interest rate terms and other reasons, so the fair value is based on such amount. For delinquent receivables, fair value is based on carrying value, net of applicable allowance for credit losses, since the uncollectible amount is estimated considering the collectability and accordingly the fair value approximates such amount.

(iii) Investment securities

For fair value of investment securities, stocks are based on the price on stock exchanges. Fair value of investment trusts is based on the public daily net asset value per unit.

(iv) Finance payables to member merchants

Fair value is based on carrying value since the fair value approximates the carrying value when it is scheduled to be settled in a short period of time. Those related to collection guarantees are excluded.

(v) Short-term bank loans and (vi) Commercial papers

Fair value is based on carrying value since the fair value approximates the carrying value considering it is scheduled to be settled in a short period of time.

(vii) Unsecured corporate bonds

Fair value of bonds issued by the Company is based on the market price, and fair value of bonds issued by the Company's consolidated subsidiary in Japan is measured as the net present value by discounting the total amount of principal and interest using the interest rate applied to the issuance of the same kind of bond.

(viii) Long-term debt and current portion of long-term debt

For floating rate long-term debt, fair value is based on carrying value since the carrying value is deemed to approximate the fair value because the interest rate reflects the market interest and the Companies' credit condition in a short period of time. For fixed rate long-term debt, fair value is measured as the net present value by discounting the total amount of principal and interest by category of the term (for those loans which meet certain criteria to adopt the exceptional treatment of interest rate swap transactions, fair value is determined as the total amount of principal and interest using the interest rate of interest rate swap transactions) using the interest rate applied to the same kind of loan.

(ix) Derivative transactions

Information of fair value for derivative transactions is described in Note 17. Derivative Transactions.

(x) Debt guarantees

Fair value is measured by discounting the estimated future cash flows of guarantee fees under contracts, net of applicable credit risk, etc., using the market interest rate.

(b) Financial instruments whose fair value is deemed to be extremely difficult to determine at March 31, 2016 and 2015 were as follows:

| | Millions of yen | | Thousands of U.S. dollars |
|----------------------------|-----------------|--------|---------------------------|
| | 2016 | 2015 | 2016 |
| Unlisted equity securities | ¥6,277 | ¥5,558 | \$55,701 |

The above securities are not included in (iii) Investment securities in the table above, as there are no market prices available, their future cash flows cannot be estimated and it is deemed to be extremely difficult to determine the fair value.

(5) The redemption schedule for financial receivables and securities with maturities subsequent to March 31, 2016 was as follows:

| | Millions of yen | | | | | |
|-----------------------|---------------------|--------------------------------------|---|--|---|----------------------|
| | Due within one year | Due after one year through two years | Due after two years through three years | Due after three years through four years | Due after four years through five years | Due after five years |
| Bank deposits | ¥178,600 | ¥ — | ¥ — | ¥ — | ¥ — | ¥ — |
| Operating receivables | 500,509 | 145,400 | 101,286 | 63,861 | 47,843 | 245,215 |
| Total | ¥679,109 | ¥145,400 | ¥101,286 | ¥63,861 | ¥47,843 | ¥245,215 |

| | Thousands of U.S. dollars | | | | | |
|-----------------------|---------------------------|--------------------------------------|---|--|---|----------------------|
| | Due within one year | Due after one year through two years | Due after two years through three years | Due after three years through four years | Due after four years through five years | Due after five years |
| Bank deposits | \$1,584,878 | \$ — | \$ — | \$ — | \$ — | \$ — |
| Operating receivables | 4,441,467 | 1,290,265 | 898,802 | 566,696 | 424,554 | 2,176,013 |
| Total | \$6,026,346 | \$1,290,265 | \$898,802 | \$566,696 | \$424,554 | \$2,176,013 |

(6) The repayment schedule for long-term debt is disclosed in Note 9. Short-Term Bank Loans, Long-Term Debt, Lease Obligations and Others.

17. Derivative Transactions

Derivative transactions to which hedge accounting was applied at March 31, 2016 and 2015 were as follows:

Interest-rate related:

| | | Millions of yen | | |
|---|---|-----------------------|-------------|---------------|
| | | 2016 | | |
| | | Contract amount, etc. | | |
| Hedge accounting method and transaction type | Hedged item | Total | Over 1 year | Fair value *1 |
| <u>Principle method</u> | | | | |
| Interest rate swap transactions (Payable fixed/ Receivable floating) | Short-term bank loans and long-term debt | ¥ 19,000 | ¥ 19,000 | ¥(410) |
| <u>Exceptional treatment</u> | | | | |
| Interest rate swap transactions (Payable fixed/ Receivable floating) | Long-term debt | 114,482 | 73,063 | *2 |
| | | ¥133,482 | ¥92,063 | ¥ — |

| | | Millions of yen | | |
|---|---|-----------------------|-------------|--------------|
| | | 2015 | | |
| | | Contract amount, etc. | | |
| Hedge accounting method and transaction type | Hedged item | Total | Over 1 year | Fair value*1 |
| <u>Principle method</u> | | | | |
| Interest rate swap transactions (Payable fixed/ Receivable floating) | Short-term bank loans and long-term debt | ¥ 19,000 | ¥ 19,000 | ¥(134) |
| <u>Exceptional treatment</u> | | | | |
| Interest rate swap transactions (Payable fixed/ Receivable floating) | Long-term debt | 126,156 | 110,916 | *2 |
| | | ¥145,156 | ¥129,916 | ¥ — |

| | | Thousands of U.S. dollars | | |
|---|---|---------------------------|-------------|---------------|
| | | 2016 | | |
| | | Contract amount, etc. | | |
| Hedge accounting method and transaction type | Hedged item | Total | Over 1 year | Fair value *1 |
| <u>Principle method</u> | | | | |
| Interest rate swap transactions (Payable fixed/ Receivable floating) | Short-term bank loans and long-term debt | \$ 168,604 | \$168,604 | \$(3,638) |
| <u>Exceptional treatment</u> | | | | |
| Interest rate swap transactions (Payable fixed/ Receivable floating) | Long-term debt | 1,015,902 | 648,353 | *2 |
| | | \$1,184,506 | \$816,958 | \$ — |

*1 Fair value is determined at the quoted price obtained from the counterparty financial institutions.

*2 Fair value of interest rate swap transactions to which the exceptional treatment is applied is included in the fair value of long-term debt and current portion of long-term debt as hedged item and it is disclosed in Note 16. Financial Instruments.

18. Breakdown of Consumer Finance Service Revenue

Consumer finance service revenue for the years ended March 31, 2016 and 2015 consisted of the following:

| | Millions of yen | | Thousands of U.S. dollars |
|-----------------------------------|-----------------|----------|---------------------------|
| | 2016 | 2015 | 2016 |
| Consumer credit | ¥ 54,804 | ¥ 45,632 | \$ 486,325 |
| Credit card shopping | 42,427 | 40,636 | 376,493 |
| Direct cash loans | 31,221 | 31,541 | 277,052 |
| Guarantee and loan agent services | 66,097 | 71,406 | 586,538 |
| Other | 1,767 | 2,137 | 15,680 |
| | ¥196,317 | ¥191,355 | \$1,742,097 |

The amounts of revenue on securitization of direct installment receivables included in consumer finance service revenue were as follows:

| | Millions of yen | | Thousands of U.S. dollars |
|----------------------|-----------------|---------|---------------------------|
| | 2016 | 2015 | 2016 |
| Consumer credit | ¥35,937 | ¥26,358 | \$318,901 |
| Credit card shopping | 14,197 | 14,678 | 125,982 |
| Direct cash loans | 14,784 | 16,564 | 131,191 |
| | ¥64,919 | ¥57,601 | \$576,084 |

19. Breakdown of Selling, General and Administrative Expenses

Selling, general and administrative expenses for the years ended March 31, 2016 and 2015 consisted of the following:

| | Millions of yen | | Thousands of U.S. dollars |
|---|-----------------|----------|---------------------------|
| | 2016 | 2015 | 2016 |
| Provision of allowance for point program | ¥ 3,594 | ¥ 3,488 | \$ 31,892 |
| Provision of allowance for credit losses | 36,680 | 38,386 | 325,494 |
| Provision of allowance for losses on interest refunds | 18,449 | 16,347 | 163,714 |
| Employees' salaries | 30,433 | 30,855 | 270,059 |
| Retirement benefit expenses | 1,546 | 3,077 | 13,719 |
| Provision of accrued bonuses | 3,286 | 3,292 | 29,159 |
| Outsourcing fee | 19,351 | 21,772 | 171,718 |
| Other | 57,695 | 55,631 | 511,979 |
| | ¥171,037 | ¥172,851 | \$1,517,765 |

20. Cash Flow Information

Reconciliation of cash and cash equivalents on the consolidated statements of cash flows and cash and bank deposits on the consolidated balance sheets was as follows:

| | Millions of yen | | Thousands of U.S. dollars |
|---|-----------------|----------|---------------------------|
| | 2016 | 2015 | 2016 |
| Cash and bank deposits | ¥178,792 | ¥101,986 | \$1,586,582 |
| Short-term loans included in other current assets | — | 29,996 | — |
| Cash and cash equivalents | ¥178,792 | ¥131,983 | \$1,586,582 |

21. Comprehensive Income

Reclassification adjustments and income tax effects on components of other comprehensive income for the years ended March 31, 2016 and 2015 were as follows:

| | Millions of yen | | Thousands of U.S. dollars |
|--|-----------------|--------|---------------------------|
| | 2016 | 2015 | 2016 |
| Valuation difference on available-for-sale securities: | | | |
| (Losses) gains arising during the year | ¥(160) | ¥ 580 | \$(1,419) |
| Reclassification adjustments | (2) | (77) | (17) |
| Amount before income tax effect | (162) | 502 | (1,437) |
| Income tax effect | 67 | (144) | 594 |
| Total | (95) | 358 | (843) |
| Deferred (losses) gains on hedges: | | | |
| Losses arising during the year | (305) | (131) | (2,706) |
| Reclassification adjustments | 30 | 219 | 266 |
| Amount before income tax effect | (275) | 88 | (2,440) |
| Income tax effect | — | — | — |
| Total | (275) | 88 | (2,440) |
| Foreign currency translation adjustments: | | | |
| (Losses) gains arising during the year | (63) | 1,578 | (559) |
| Reclassification adjustments | — | 576 | — |
| Amount before income tax effect | (63) | 2,154 | (559) |
| Income tax effect | — | — | — |
| Total | (63) | 2,154 | (559) |
| Remeasurements of defined benefit plans, net of tax: | | | |
| Gains arising during the year | 291 | 337 | 2,582 |
| Reclassification adjustments | (411) | 665 | (3,647) |
| Amount before income tax effect | (119) | 1,002 | (1,055) |
| Income tax effect | 0 | 2 | 0 |
| Total | (119) | 1,004 | (1,055) |
| Share of other comprehensive income of associates accounted for using equity method: | | | |
| (Losses) gains arising during the year | (0) | 1 | (0) |
| Reclassification adjustments | — | — | — |
| Total | (0) | 1 | (0) |
| Total other comprehensive income | ¥(553) | ¥3,607 | \$(4,907) |

22. Related Party Transactions

For the year ended March 31, 2016

(1) Transactions with a major shareholder of the Company were as follows:

| Name | Voting rights (%) | Business relationship | Details of transaction | Transaction amount | | Account | Balance | |
|-------------------|-------------------|------------------------|--------------------------|--------------------|---------------------------|-----------------------------------|-----------------|---------------------------|
| | | | | Millions of yen | Thousands of U.S. dollars | | Millions of yen | Thousands of U.S. dollars |
| Mizuho Bank, Ltd. | Direct 48.69 | Borrowing of funds | Borrowing of funds, net | ¥ — | \$ — | Current portion of long-term debt | ¥ 51,900 | \$ 460,555 |
| | | | | | | Long-term debt | 58,100 | 515,573 |
| | | | Interest payments | 1,233 | 10,941 | Accrued expenses | 22 | 195 |
| | | Loan business alliance | Loan guarantee | 238,976 | 2,120,649 | Guaranteed loan payables | 800,182 | 7,100,736 |
| | | | Receipt of guarantee fee | 23,570 | 209,157 | — | — | — |
| | | Bank guarantee | Debt guarantee | 285,708 | 2,535,344 | Guaranteed loan payables | 519,434 | 4,609,406 |
| | | | Receipt of guarantee fee | 13,375 | 118,688 | Other current assets | 1,210 | 10,737 |

Notes 1. Interest and guarantee fee rates were determined based on the terms and conditions generally applied to other third-party transactions.
2. Mizuho Bank, Ltd. falls under subsidiaries of other affiliated company.

(2) Transactions with a subsidiary of the Company's other affiliated company were as follows:

| Name | Voting rights (%) | Business relationship | Details of transaction | | Transaction amount | | Account | Balance | |
|----------------------------------|-------------------|------------------------|------------------------|--------------------------|--------------------|---|--------------------------|-----------------|---------------------------|
| | | | | | Millions of yen | Thousands of U.S. dollars | | Millions of yen | Thousands of U.S. dollars |
| Mizuho Trust & Banking Co., Ltd. | Direct 0.06 | Loan business alliance | Loan guarantee | Debt guarantee | ¥68,967 | \$612,006 | Guaranteed loan payables | ¥206,057 | \$1,828,529 |
| | | | | Receipt of guarantee fee | 8,918 | 79,137 | | | |
| | | | Monetary trust, net | (744) | (6,602) | Credit guarantee trust beneficiary rights | 39,292 | 348,673 | |

Note Interest and guarantee fee rates were determined based on the terms and conditions generally applied to other third-party transactions.

For the year ended March 31, 2015

(1) Transactions with a major shareholder of the Company were as follows:

| Name | Voting rights (%) | Business relationship | Details of transaction | | Transaction amount | | Account | Balance | |
|-------------------|-------------------|------------------------|-------------------------|--------------------------|--------------------|---------|-----------------------------------|-----------------|----------------------|
| | | | | | Millions of yen | Account | | Millions of yen | Account |
| Mizuho Bank, Ltd. | Direct 20.82 | Borrowing of funds | Borrowing of funds, net | | ¥ — | | Short-term bank loans | ¥ 20,000 | |
| | | | | | | | Current portion of long-term debt | 19,400 | |
| | | | | | | | Long-term debt | 70,600 | |
| | | | | | | | Interest payments | 1,313 | Accrued expenses |
| | | Loan business alliance | Loan guarantee | Debt guarantee | 374,757 | | Guaranteed loan payables | 885,128 | |
| | | | | Receipt of guarantee fee | 37,139 | | | — | |
| | | | Bank guarantee | Debt guarantee | 264,234 | | Guaranteed loan payables | 479,672 | |
| | | | | | | | Receipt of guarantee fee | 11,661 | Other current assets |

Notes 1. Interest and guarantee fee rates were determined based on the terms and conditions generally applied to other third-party transactions.
2. Mizuho Bank, Ltd. falls under subsidiaries of other affiliated company.

(2) Transactions with a subsidiary of the Company's other affiliated company were as follows:

| Name | Voting rights (%) | Business relationship | Details of transaction | | Transaction amount | | Account | Balance | |
|----------------------------------|-------------------|------------------------|------------------------|--------------------------|--------------------|---|--------------------------|-----------------|---------|
| | | | | | Millions of yen | Account | | Millions of yen | Account |
| Mizuho Trust & Banking Co., Ltd. | Direct 0.12 | Loan business alliance | Loan guarantee | Debt guarantee | ¥80,669 | | Guaranteed loan payables | ¥230,330 | |
| | | | | Receipt of guarantee fee | 10,268 | | | | |
| | | | Monetary trust, net | (6,898) | | Credit guarantee trust beneficiary rights | 40,037 | | |

Note Interest and guarantee fee rates were determined based on the terms and conditions generally applied to other third-party transactions.

23. Special Purpose Companies Subject to Disclosure

The Company securitizes credit receivables and other receivables in order to diversify sources of funding and secure stable financing. For a certain part of such securitization, the Company uses limited liability companies as special purpose companies.

The Company entrusts the receivables described above to a trust bank, and certain senior portions of the trust beneficiary rights are transferred to the special purpose companies. The special purpose companies raise funds through issuing bonds and other securities backed by asset-based lending based on the senior trust beneficiary rights transferred by the Company, and the Company receives the funds as proceeds from the sale of the senior trust beneficiary rights for financing.

The Company did not hold stock and other securities with voting rights of the special purpose companies and did not dispatch any officers or employees to these companies.

| | 2016 | 2015 | 2016 |
|---|-----------------|------|--------------------|
| Number of special purpose companies | 4 | 2 | — |
| Total assets as of the latest fiscal year-end (simple total) | ¥57,693 million | — | \$511,962 thousand |
| Total liabilities as of the latest fiscal year-end (simple total) | ¥57,564 million | — | \$510,817 thousand |

Note The number of companies whose accounts for the first business year were not settled was two for the year ended March 31, 2016 (two for the year ended March 31, 2015), and their accounts were not added to the total assets and total liabilities.

Initial net assets of the companies whose accounts for the first business year were not settled (simple total) were ¥105 million (\$931 thousand) for the year ended March 31, 2016 (¥140 million for the year ended March 31, 2015).

Amount of transaction with the special purpose companies for the years ended March 31, 2016 and 2015 was as follows:

| | Millions of yen | | Millions of yen | |
|-----------------------------------|--|------|-----------------|-----------------|
| | Amount or balance at March 31, 2016 of main transactions | 2016 | | Gains or losses |
| | | Item | Amount | |
| Transferred assets | | | | |
| Senior trust beneficiary rights * | ¥32,100 | — | | ¥— |

| | Millions of yen | | Millions of yen | |
|-----------------------------------|--|------|-----------------|-----------------|
| | Amount or balance at March 31, 2015 of main transactions | 2015 | | Gains or losses |
| | | Item | Amount | |
| Transferred assets | | | | |
| Senior trust beneficiary rights * | ¥62,800 | — | | ¥— |

| | Thousands of U.S. dollars | | Thousands of U.S. dollars | |
|-----------------------------------|--|------|---------------------------|-----------------|
| | Amount or balance at March 31, 2016 of main transactions | 2016 | | Gains or losses |
| | | Item | Amount | |
| Transferred assets | | | | |
| Senior trust beneficiary rights * | \$284,852 | — | | \$— |

* Amounts of transfer value are stated.

24. Segment Information

(1) Overview of the reportable segments

The reportable segments of the Company are components for which separate financial information is available and whose operating results are regularly reviewed by the Board of Directors to assess their business performance and make decisions about resources allocation.

The Company consists of the following 3 reportable segments which are core businesses of the Company:

- "Installment credit" – credit sale business focusing on auto loans and shopping credit;
- "Credit cards and direct cash loans" – consumer credit cards, credit sale business focusing on individual customers and consumer loans business; and
- "Bank loan guarantee" – guarantee service for personal loans provided by affiliated financial institutions.

(2) Calculation method for the amounts of operating revenues, income and assets for each reportable segment

The accounting policies of the reportable segments are consistent with those described in Note 2. Summary of Significant Accounting Policies. Inter-segment revenues or transfers are recorded based on the prices used in ordinary transactions with independent third parties.

(3) Information about operating revenues, income and assets by reportable segment

| | Millions of yen | | | | | |
|---|------------------------------------|---------------------|---------------|----------------|---------------|----------------|
| | 2016 | | | | | |
| | Reportable segments | | | Total | Other *1 | Total |
| Installment credit | Credit cards and direct cash loans | Bank loan guarantee | | | | |
| Operating revenues | | | | | | |
| Operating revenues to external customers *2 | ¥ 84,460 | ¥ 73,423 | ¥ 35,020 | ¥ 192,904 | ¥ 12,660 | ¥ 205,564 |
| Inter-segment revenues or transfers | — | 2 | — | 2 | 8,365 | 8,368 |
| Total | 84,460 | 73,425 | 35,020 | 192,907 | 21,025 | 213,933 |
| Segment income | 67,814 | 57,772 | 21,844 | 147,431 | 5,637 | 153,069 |
| Segment assets *3 | 2,803,610 | 568,675 | 1,275,989 | 4,648,275 | 212,822 | 4,861,097 |

| | Millions of yen | | | | | |
|---|---------------------|------------------------------------|---------------------|-----------|----------|-----------|
| | 2015 | | | | | |
| | Reportable segments | | | | | |
| | Installment credit | Credit cards and direct cash loans | Bank loan guarantee | Total | Other *1 | Total |
| Operating revenues | | | | | | |
| Operating revenues to external customers *2 | ¥ 83,392 | ¥ 71,907 | ¥ 32,070 | ¥ 187,370 | ¥ 12,799 | ¥ 200,169 |
| Inter-segment revenues or transfers | — | 1 | — | 1 | 7,881 | 7,883 |
| Total | 83,392 | 71,908 | 32,070 | 187,371 | 20,681 | 208,053 |
| Segment income | 67,136 | 50,579 | 20,705 | 138,422 | 5,606 | 144,028 |
| Segment assets *3 | 2,592,814 | 566,707 | 1,197,502 | 4,357,024 | 237,282 | 4,594,306 |

| | Thousands of U.S. dollars | | | | | |
|---|---------------------------|------------------------------------|---------------------|--------------|------------|--------------|
| | 2016 | | | | | |
| | Reportable segments | | | | | |
| | Installment credit | Credit cards and direct cash loans | Bank loan guarantee | Total | Other *1 | Total |
| Operating revenues | | | | | | |
| Operating revenues to external customers *2 | \$ 749,489 | \$ 651,548 | \$ 310,764 | \$ 1,711,811 | \$ 112,343 | \$ 1,824,154 |
| Inter-segment revenues or transfers | — | 17 | — | 17 | 74,230 | 74,256 |
| Total | 749,489 | 651,566 | 310,764 | 1,711,837 | 186,573 | 1,898,420 |
| Segment income | 601,774 | 512,663 | 193,841 | 1,308,288 | 50,022 | 1,358,319 |
| Segment assets *3 | 24,878,959 | 5,046,366 | 11,323,001 | 41,248,336 | 1,888,561 | 43,136,897 |

*1. "Other" represents business segments that are not included in the reportable segments and include operations such as housing loans for which the Companies currently do not provide new loans and servicer business.

*2. Operating revenues to external customers by each reportable segment consisted of the following:

| | Millions of yen | | Thousands of U.S. dollars |
|--|-----------------|---------|---------------------------|
| | 2016 | 2015 | 2016 |
| Installment credit: | | | |
| Revenue from consumer credit | ¥54,643 | ¥45,469 | \$484,896 |
| Revenue from guarantee and loan agent services | 29,816 | 37,923 | 264,584 |
| Credit cards and direct cash loans: | | | |
| Revenue from credit card shopping | 42,427 | 40,636 | 376,493 |
| Revenue from direct cash loans | 30,995 | 31,270 | 275,046 |
| Bank loan guarantee: | | | |
| Revenue from guarantee and loan agent services | 35,020 | 32,070 | 310,764 |

*3. Segment assets include the balance of securitized direct installment receivables.

(4) Reconciliations between total of operating revenues, segment income and segment assets for the reportable segments and the amounts recorded on the consolidated financial statements

| | Millions of yen | | Thousands of U.S. dollars |
|---|-----------------|------------|---------------------------|
| | 2016 | 2015 | 2016 |
| Operating revenues: | | | |
| Total reportable segments | ¥ 192,907 | ¥ 187,371 | \$ 1,711,837 |
| Other business segments | 21,025 | 20,681 | 186,573 |
| Corporate revenues | 6,239 | 6,228 | 55,364 |
| Inter-segment eliminations | (8,368) | (7,883) | (74,256) |
| Operating revenues on the consolidated financial statements | ¥ 211,804 | ¥ 206,398 | \$ 1,879,527 |
| Segment income: | | | |
| Total reportable segments | ¥ 147,431 | ¥ 138,422 | \$ 1,308,288 |
| Other business segments | 5,637 | 5,606 | 50,022 |
| Corporate expenses * | (115,751) | (116,009) | (1,027,163) |
| Other | (7,831) | (7,280) | (69,491) |
| Operating income on the consolidated financial statements | ¥ 29,486 | ¥ 20,737 | \$ 261,655 |
| Segment assets: | | | |
| Total reportable segments | ¥4,648,275 | ¥4,357,024 | \$41,248,336 |
| Other business segments | 212,822 | 237,282 | 1,888,561 |
| Corporate assets | 1,284,145 | 1,120,207 | 11,395,376 |
| Securitized direct installment receivables | (989,442) | (782,345) | (8,780,211) |
| Other | (2,901) | (3,441) | (25,743) |
| Total assets on the consolidated financial statements | ¥5,152,900 | ¥4,928,726 | \$45,726,328 |

* Corporate expenses represent mainly selling, general and administrative expenses excluding provision of allowance for credit losses.

(5) Related information

- (a) Information by product and service has been omitted for the years ended March 31, 2016 and 2015 since it is consistent with the reportable segment information.
- (b) Information by geographical area has been omitted for the years ended March 31, 2016 and 2015 since operating revenues from external customers in Japan constituted more than 90% of operating revenues in the consolidated statements of operations and the balance of property and equipment located in Japan constituted more than 90% of the balance in the consolidated balance sheets.
- (c) Information by major customer has been omitted for the years ended March 31, 2016 and 2015 since there was no specific external customer representing 10% or more of operating revenues in the consolidated statements of operations.
- (d) **Information about impairment losses on fixed assets**
For the years ended March 31, 2016 and 2015, no impairment loss was recorded.
- (e) **Information about goodwill**
Goodwill was previously incurred from business combinations and was not allocated to the reportable segments since it was not allocable. For the years ended March 31, 2016 and 2015, amortization of unallocated goodwill was ¥61 million (\$541 thousand) and ¥61 million, respectively, and as of March 31, 2016 and 2015, the unamortized balance was ¥94 million (\$834 thousand) and ¥156 million, respectively.
- (f) **Information about gain on negative goodwill**
For the years ended March 31, 2016 and 2015, no gain on negative goodwill was recorded.